



PLOTECH

# Plotech Co., Ltd.

Institutional  
Investor  
Conference  
2020

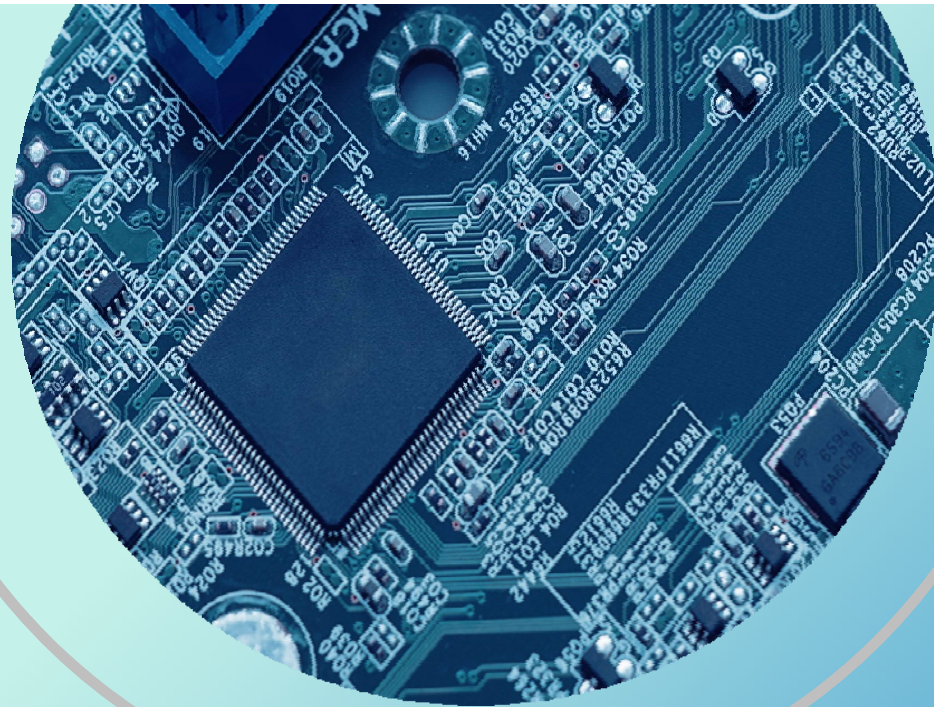
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2020 Business Operation Results  
of the Second Quarter

Summary of Recent Important  
Events

2

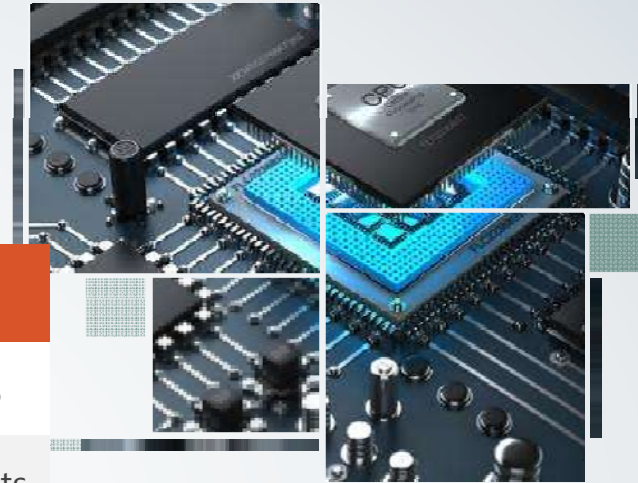
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# 01

## 2020 Business Operation Results of the Second Quarter

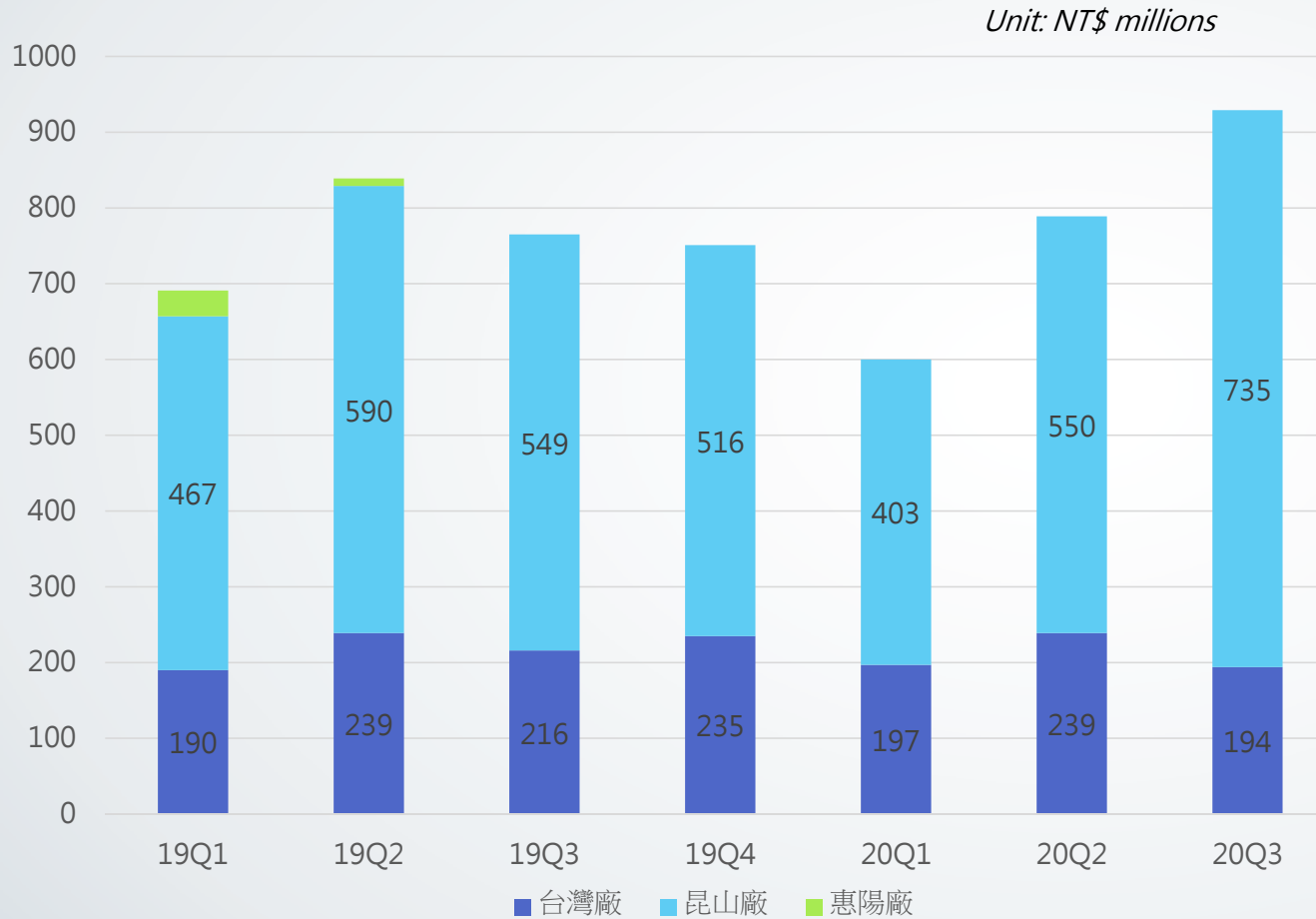
# 01 / Statement of Comprehensive Income



Item	1Q19	2Q19	2019	1Q20	2Q20	3Q20	QoQ	YoY
Net Revenue	691	839	3046	600	789	929	31.5%	-6%
<b>Gross Margin</b>	18.8%	18.0%	17.2%	13.5%	19.8%	-	6.3ppts	1.8ppts
Operating Expenses	79	101	307	68	80	-	17.6%	-20.8%
<b>Operating Margin</b>	7.4%	6.0%	7.2%	2.2%	9.5%	-	7.3ppts	3.5ppts
Non-Operating Items	-2	-2	346	-10	4	-	140.0%	300%
<b>Net Income After Tax</b>	46	64	545	2.6	55	-	2015%	-14.1%
<b>Net Profit Margin</b>	6.7%	7.6%	17.9%	0.4%	7.0%	-	6.6ppts	-0.6ppts
EPS (NT Dollar)	0.36	0.49	4.2	0.02	0.4	-	1900%	-18.4%

*Unit: NT\$ millions*

# 01 Revenue Analysis



The revenue of Q1-Q3 in 2020 has increased by 3% comparing with the same period in 2019.



#### Kunshan Factory

- Affected by the epidemic, Q1 in 2020 decreased by 13.7% compared with the same period in 2019. By Q2, orders have stabilized, and revenue in the first half of the year decreased slightly by 9.8% compared with the same period last year.
- Revenue for Q3 increased significantly, an increase of 33.87% compared to the same period of Q3 in 2019.

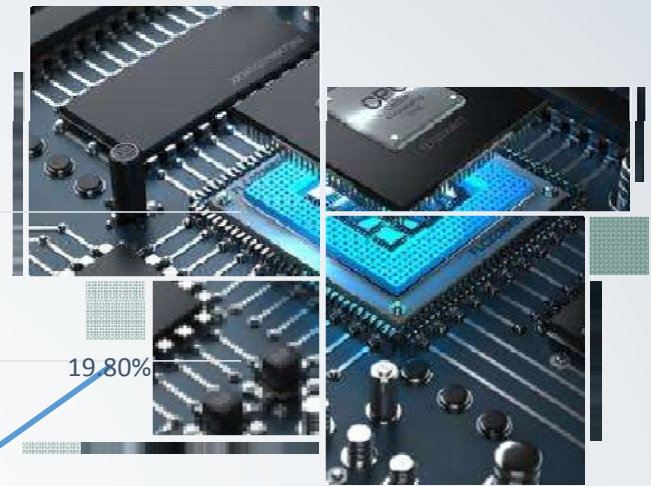
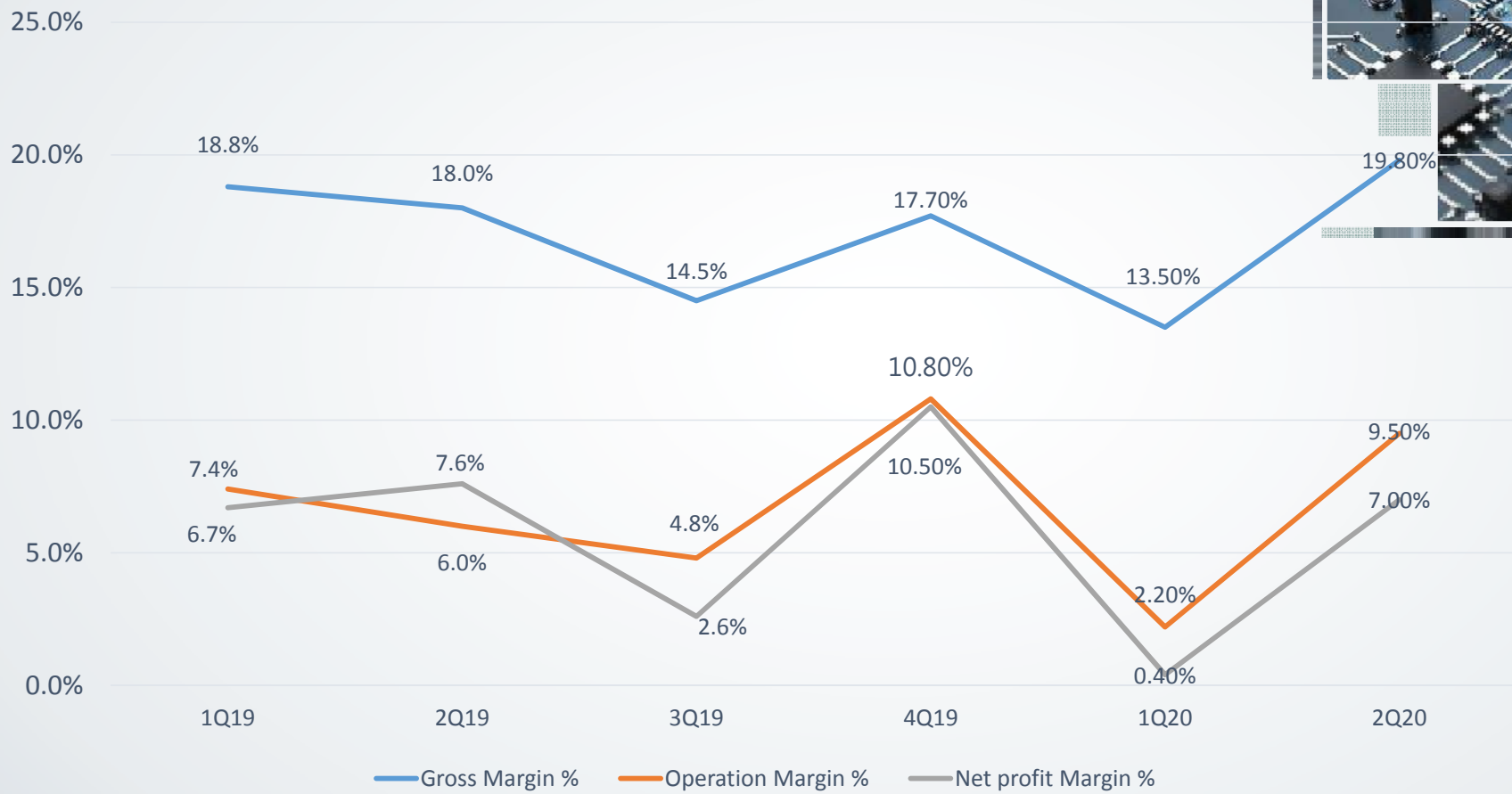


#### Taiwan Factory

- Revenue slightly increased by 1.6% for Q1~ Q2 in 2020 compared with the same period in 2019.

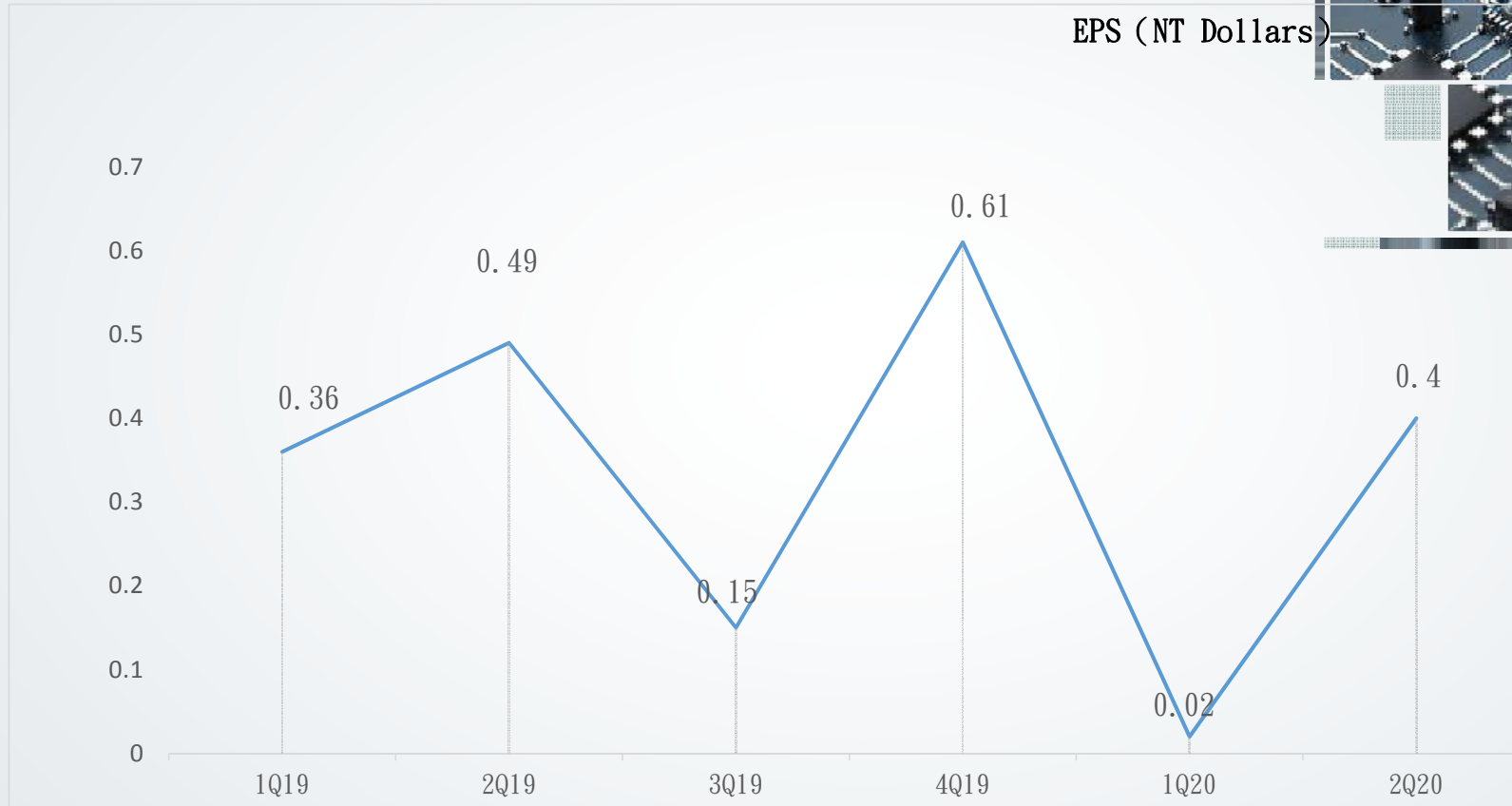


# 01 Combined Profit Indicators

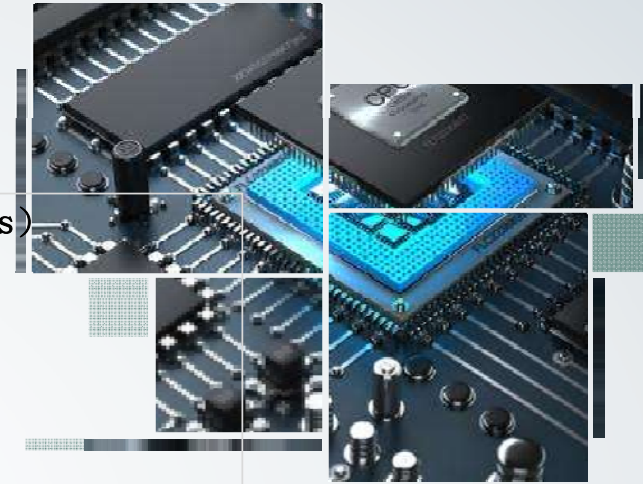


Note: Excluding the Revenue from The Sale of Huiyang Factory in 4Q of 2019

# 01 / Earning Per Share

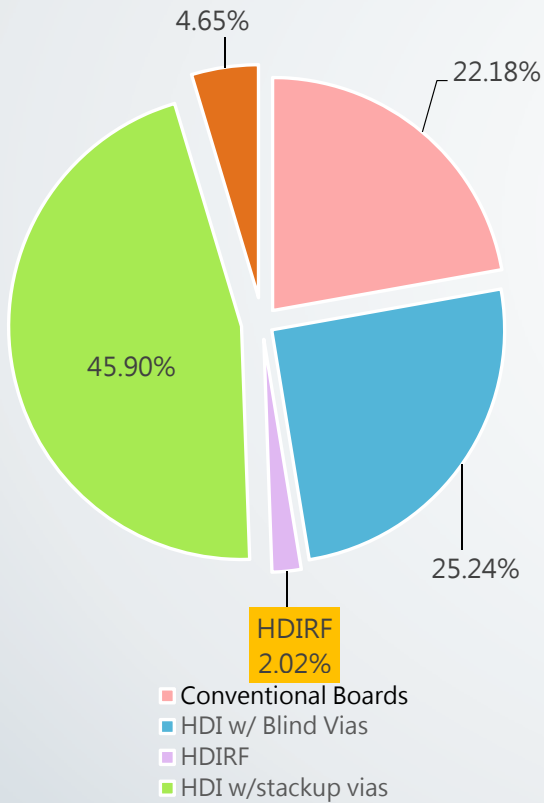


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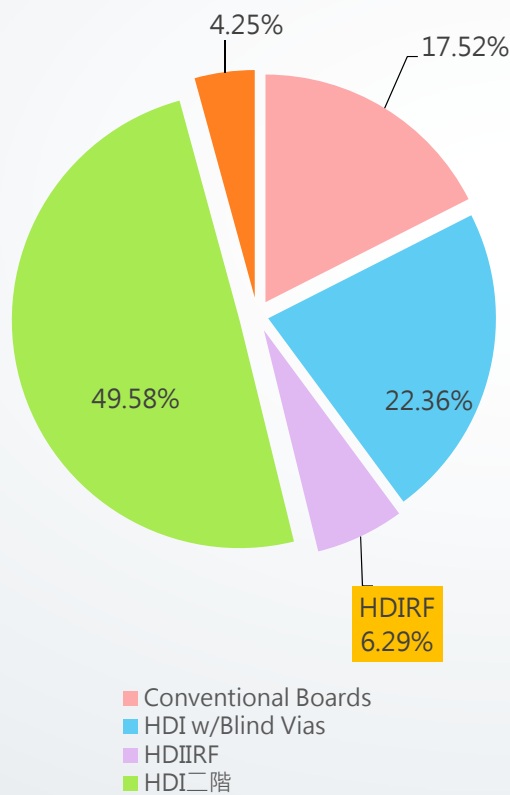


# 01 Percentage on Different Layup Design of Product - Kunshan Factory

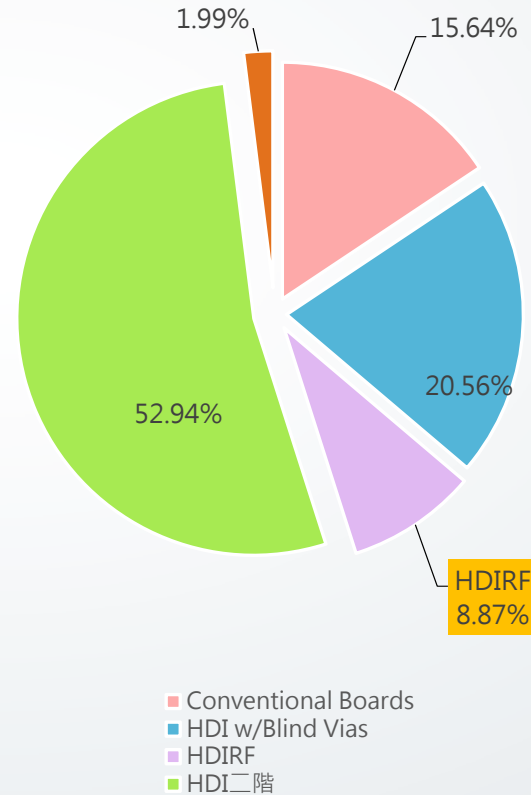
Percentage of Revenue in 2019 Based On Different Type of Production Process



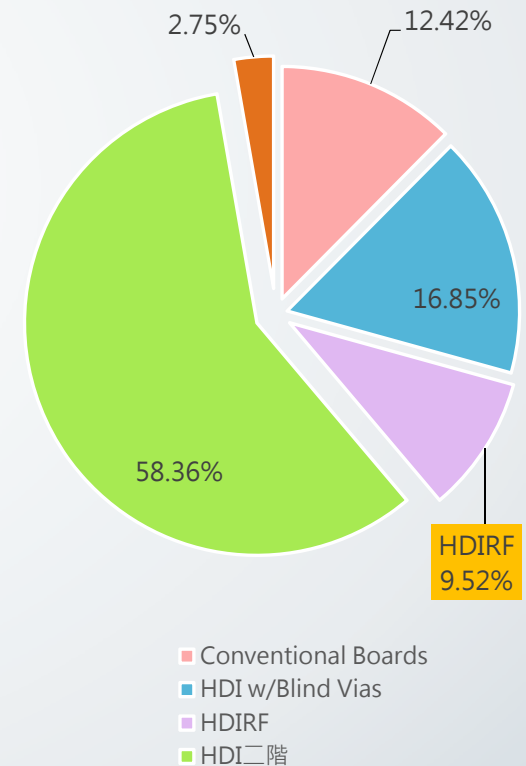
Percentage of Revenue in 1Q20 Based on Different Type of Production Process



Percentage of Revenue in 2Q20 Based on Different Type of Production Process



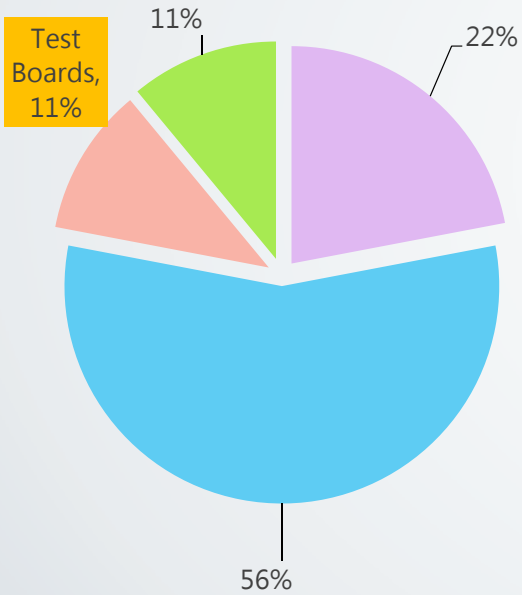
Percentage of Revenue in 3Q20 Based on Different Type of Production Process



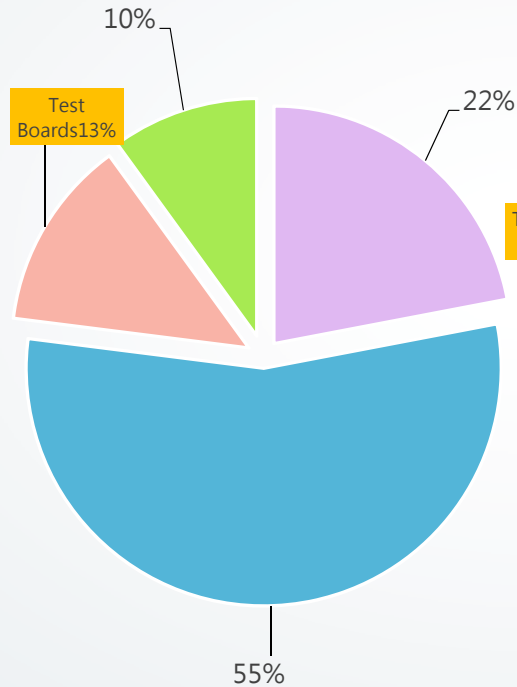


# 01 Percentage on Different Volume of PCBs and Test Boards – Taiwan Factory

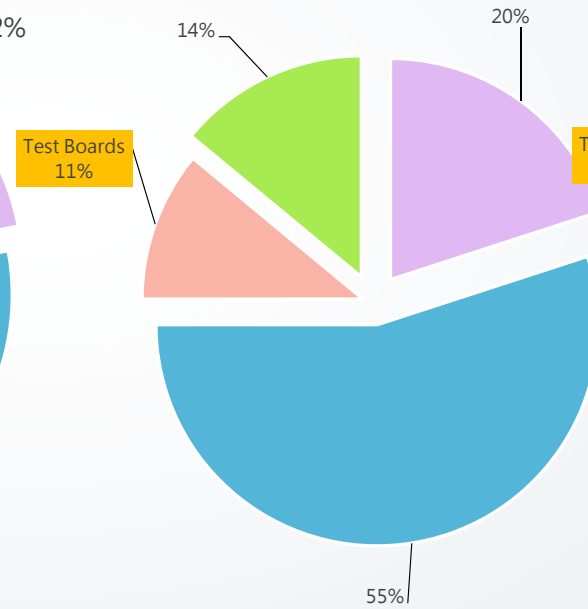
Percentage of Revenue in 2019



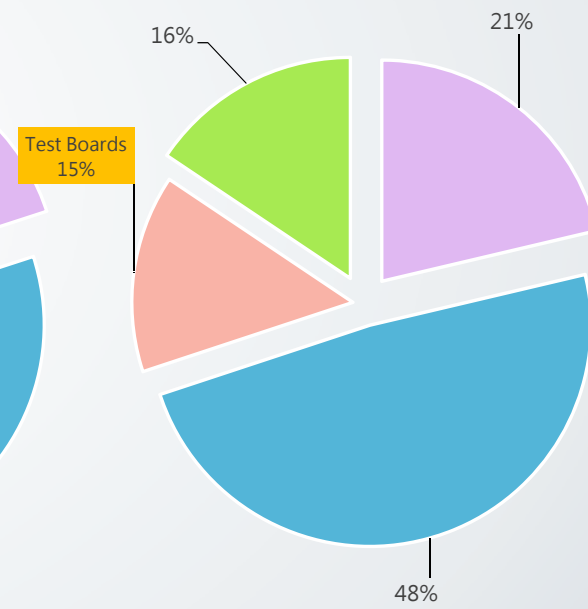
Percentage of Revenue in 1Q20



Percentage of Revenue in 2Q20



Percentage of Revenue in 3Q20

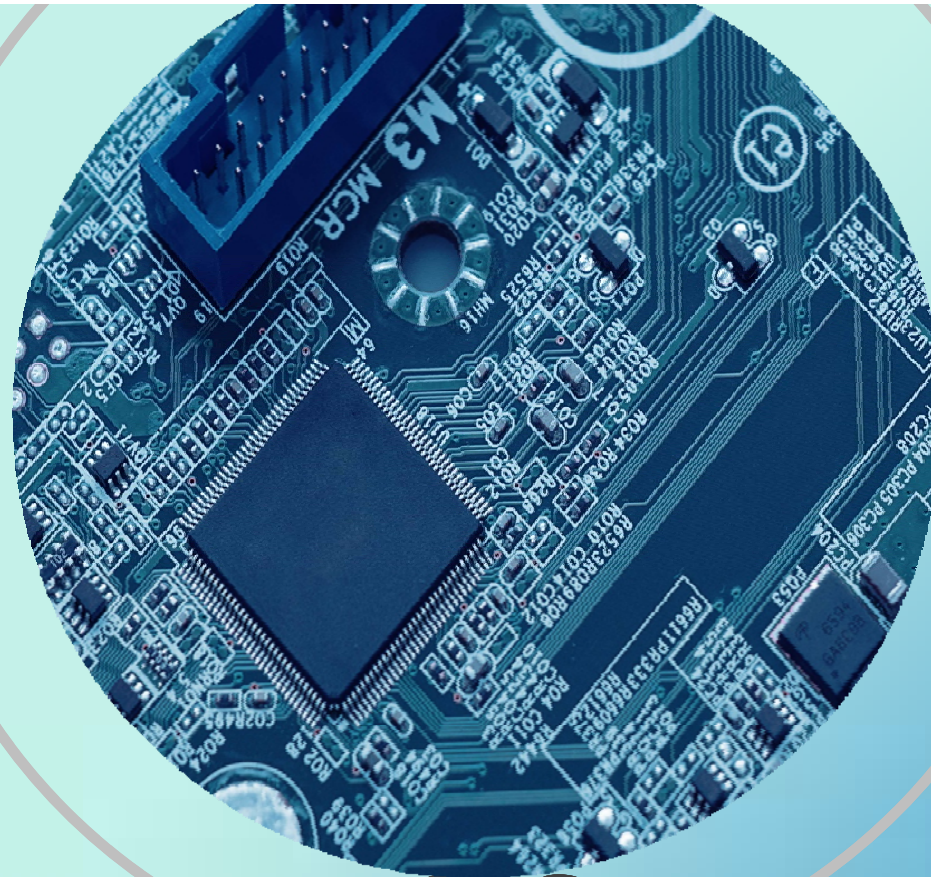


■ Samples  
■ Mass Production  
■ Test Boards  
■ Commodity

■ Samples  
■ Mass Production  
■ Test Boards  
■ Commodity

■ Samples  
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■ Test Boards  
■ Commodity

■ Samples  
■ Mass Production  
■ Test Boards  
■ Commodity



02

## Summary of Recent Important Events

# 02

## Market Development

**HDI Flex-Rigid Boards**  
: Smart Headset · Smart Watch, etc.

Product for : HDIRF-Bluetooth Earphone

**HDI High-End Circuit Boards**  
: Smart Consumer Electronic Products

Product for : HDI-Mobile Phones  
Phone Watch



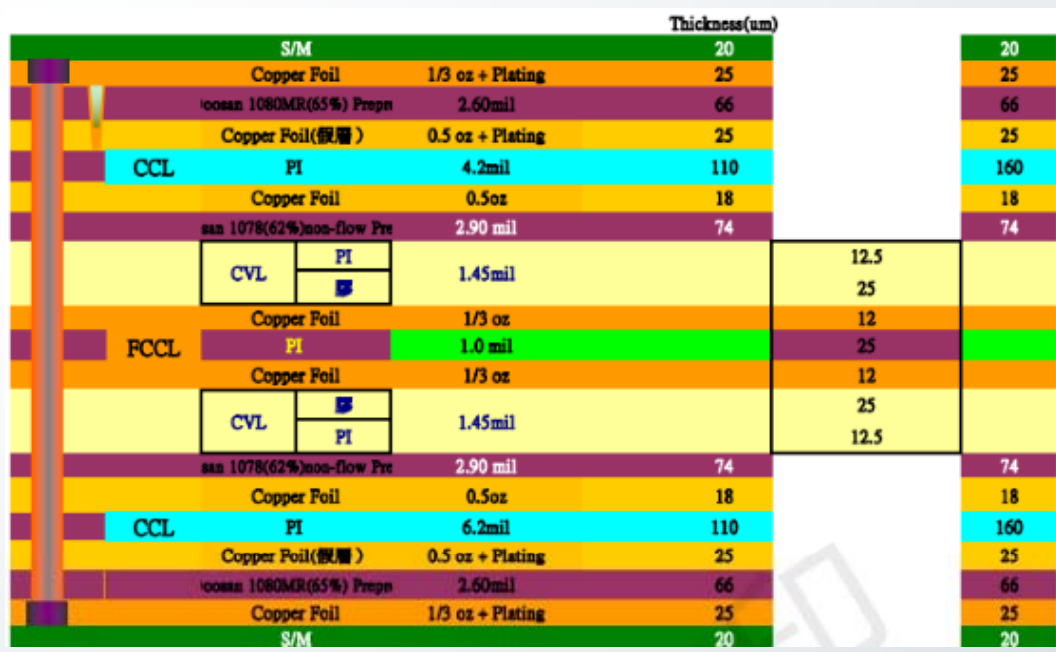
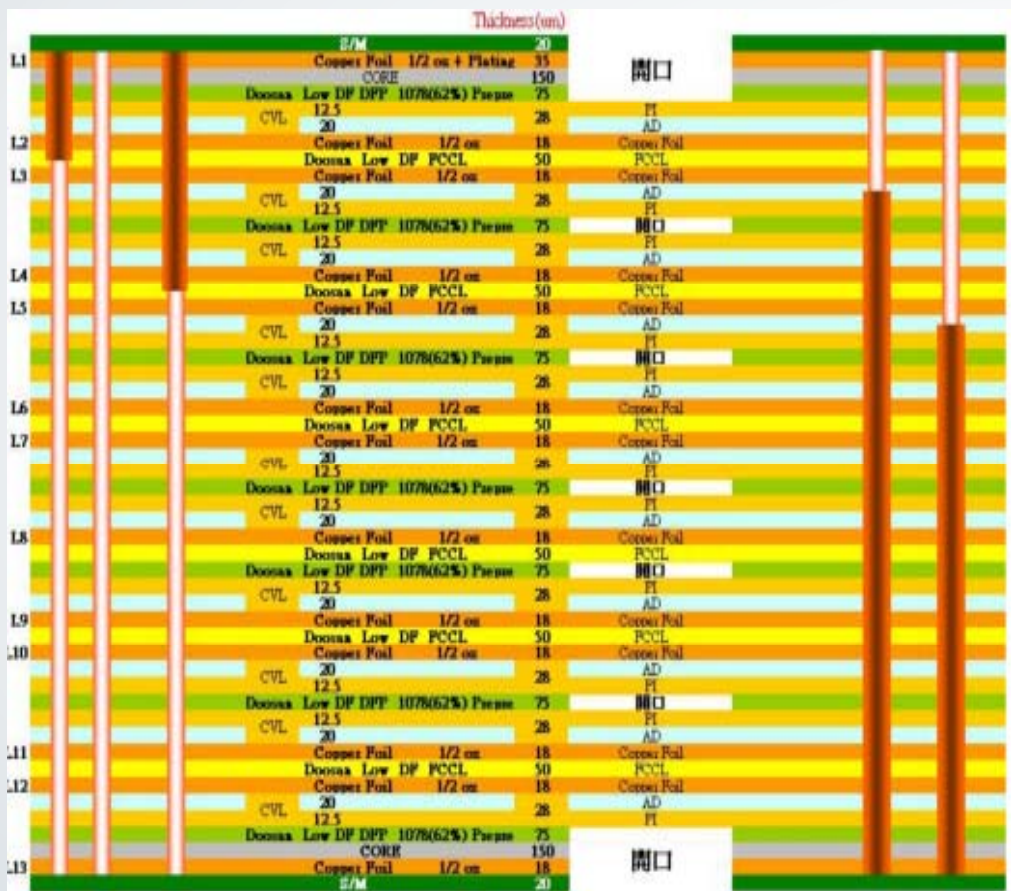
**HDI High-End Circuit Boards :**  
5G Products(Communication Modules · IOT)

Product for : High-End HDI-5G Modueles

**HDI High-End Circuit Boards-IoT Products**  
( POS · Scanner, etc.)

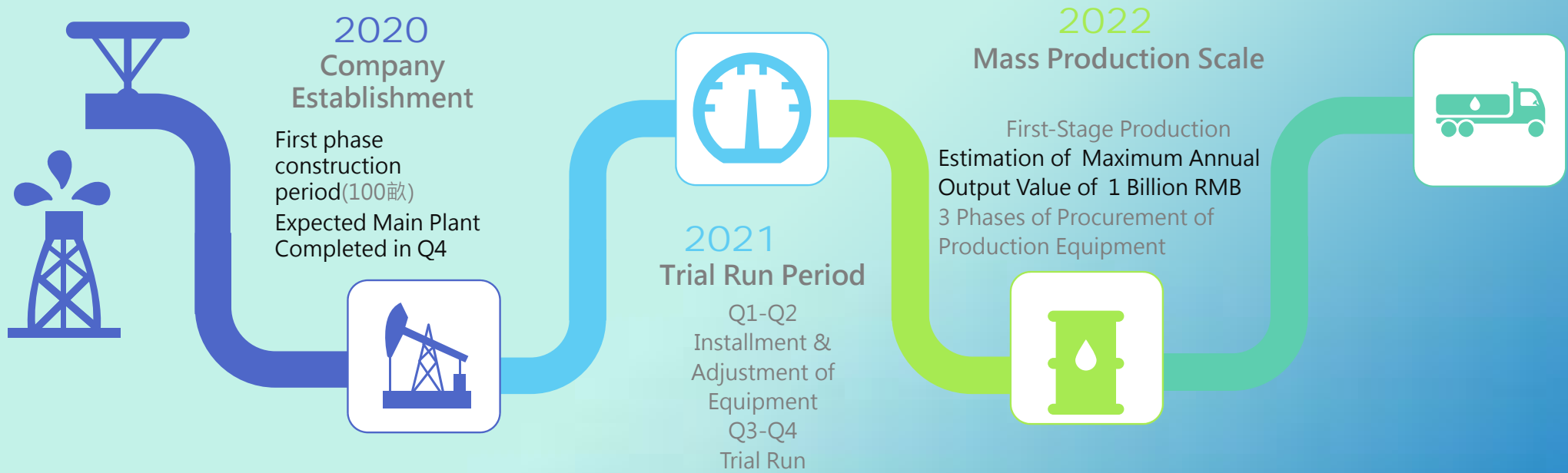
Product for : HDIRF-Scanners

# 02 Capability on Product Design



02

# On-Stream Period of Nantong Plotech





Q & A