



柏承科技股份有限公司

PLOTech CO.,LTD.



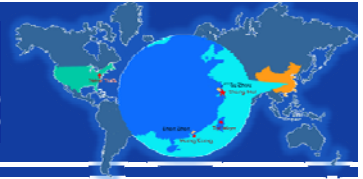
-2018 Legal Person Briefing Session



P.C.B. • Prototype • Mass • production

25.Dec.2018

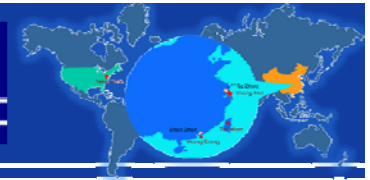
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- Summary of Recent Important Events

Statements of Comprehensive Income

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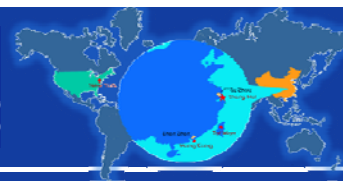


Unit: NT\$ millions

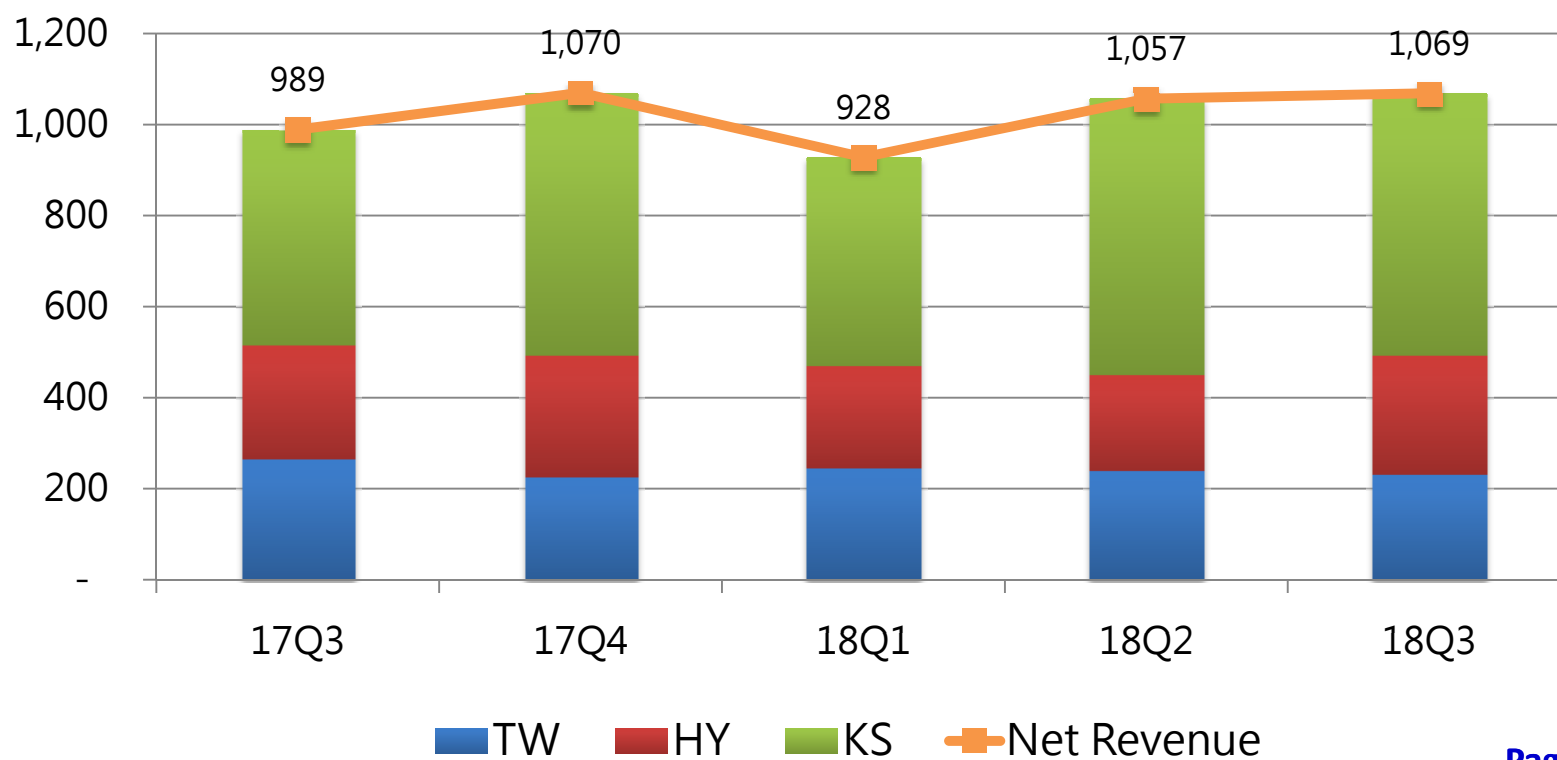
Item	3Q17	1Q18	2Q18	3Q18	QoQ	YoY
Net Revenue	989	928	1,057	1,069	1.1%	8.1%
Gross Margin	12.0%	11.1%	9.5%	15.9%	6.4ppts	3.9ppts
Operating Expenses	82	77	82	120	46.3%	46.3%
Operating Margin	3.8%	2.8%	1.8%	4.7%	2.9ppts	0.9ppts
Non-Operating Items	13	19	-17	-44	-158.8%	-438.5%
Net Income After Tax	49	40	-14	-6	57.1%	-112.2%
Net Profit Margin	5.0%	4.3%	-1.3%	-0.5%	0.8ppts	-5.5ppts
EPS (NT Dollar)	0.38	0.30	-0.10	-0.04	60%	-110.5%

Revenue Analysis

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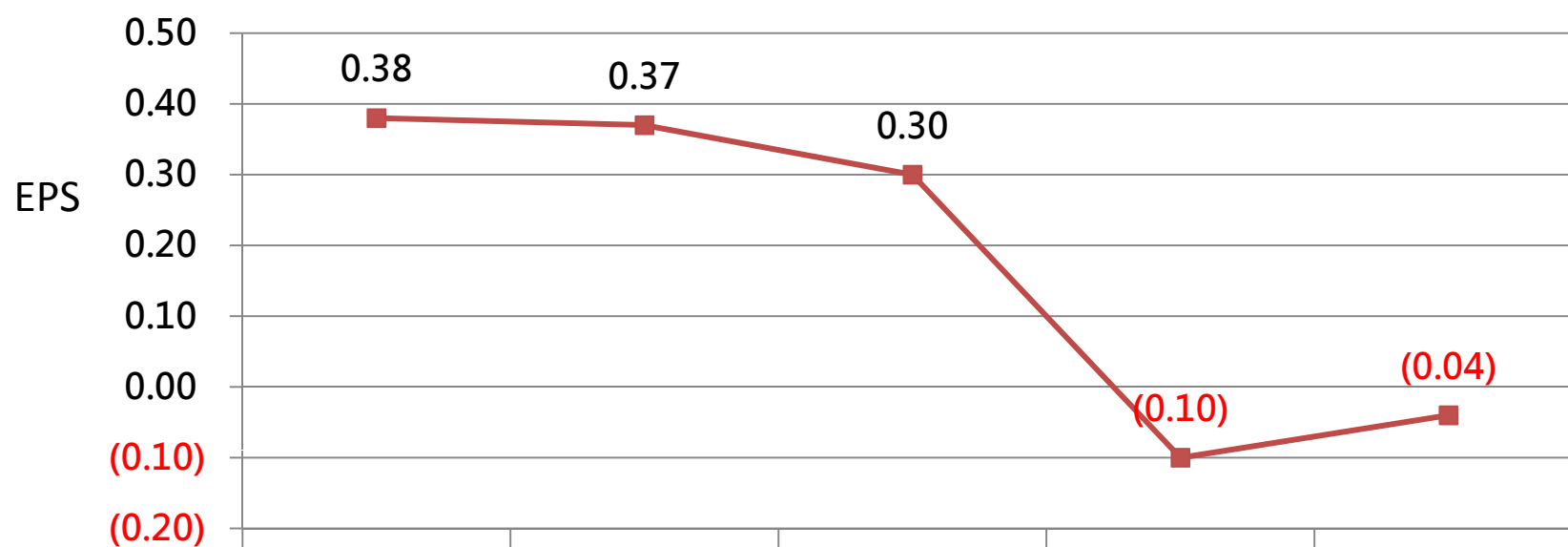
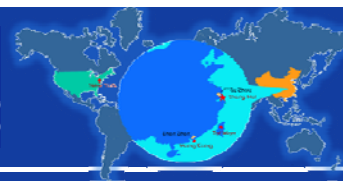


Unit: NT\$ millions



EPS

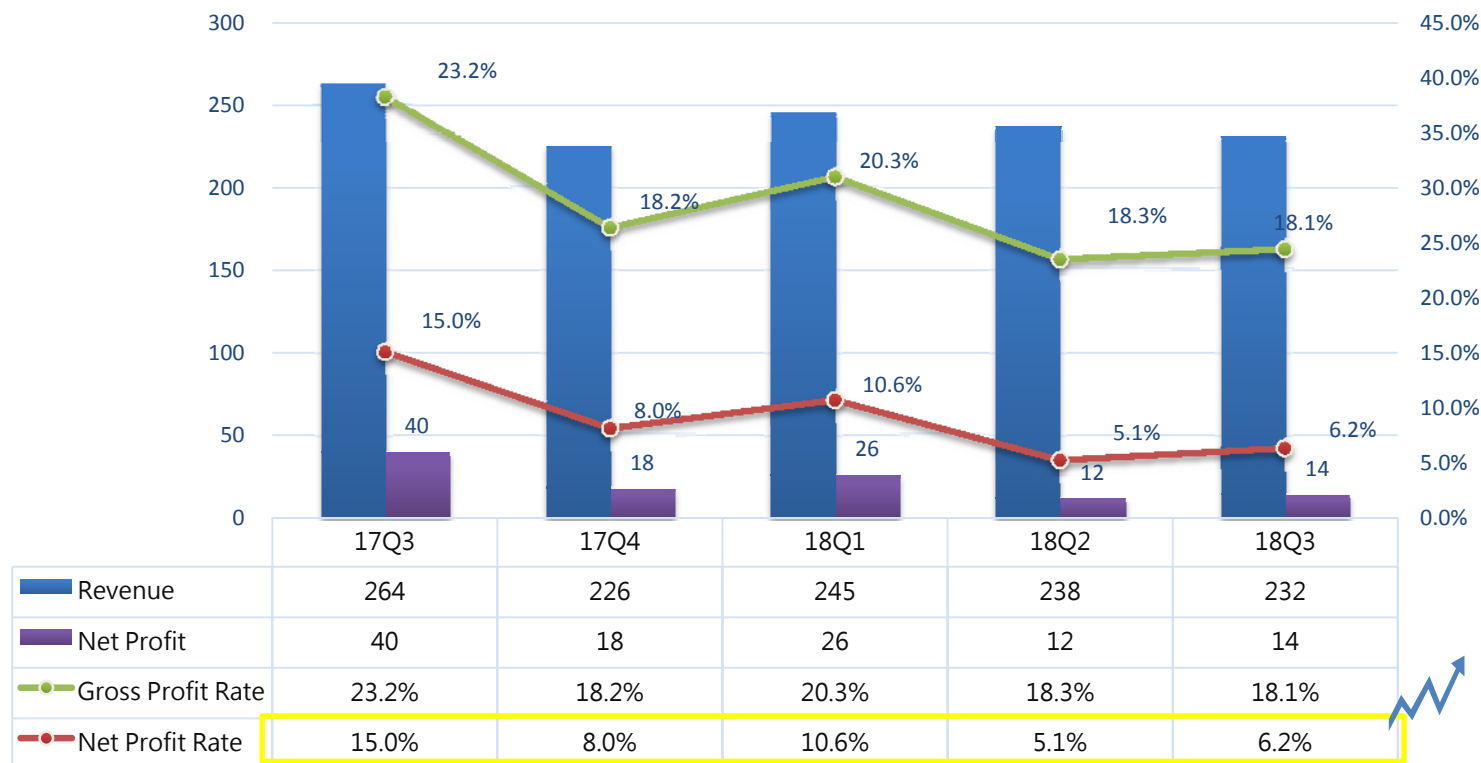
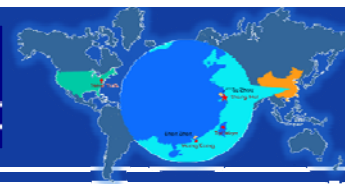
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	3Q17	4Q17	1Q18	2Q18	3Q18
■ EPS(NT Dollar)	0.38	0.37	0.30	(0.10)	(0.04)

Profit Key Indices-TW Factory

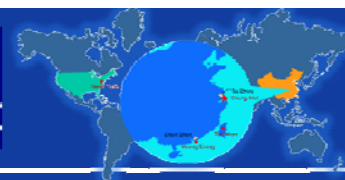
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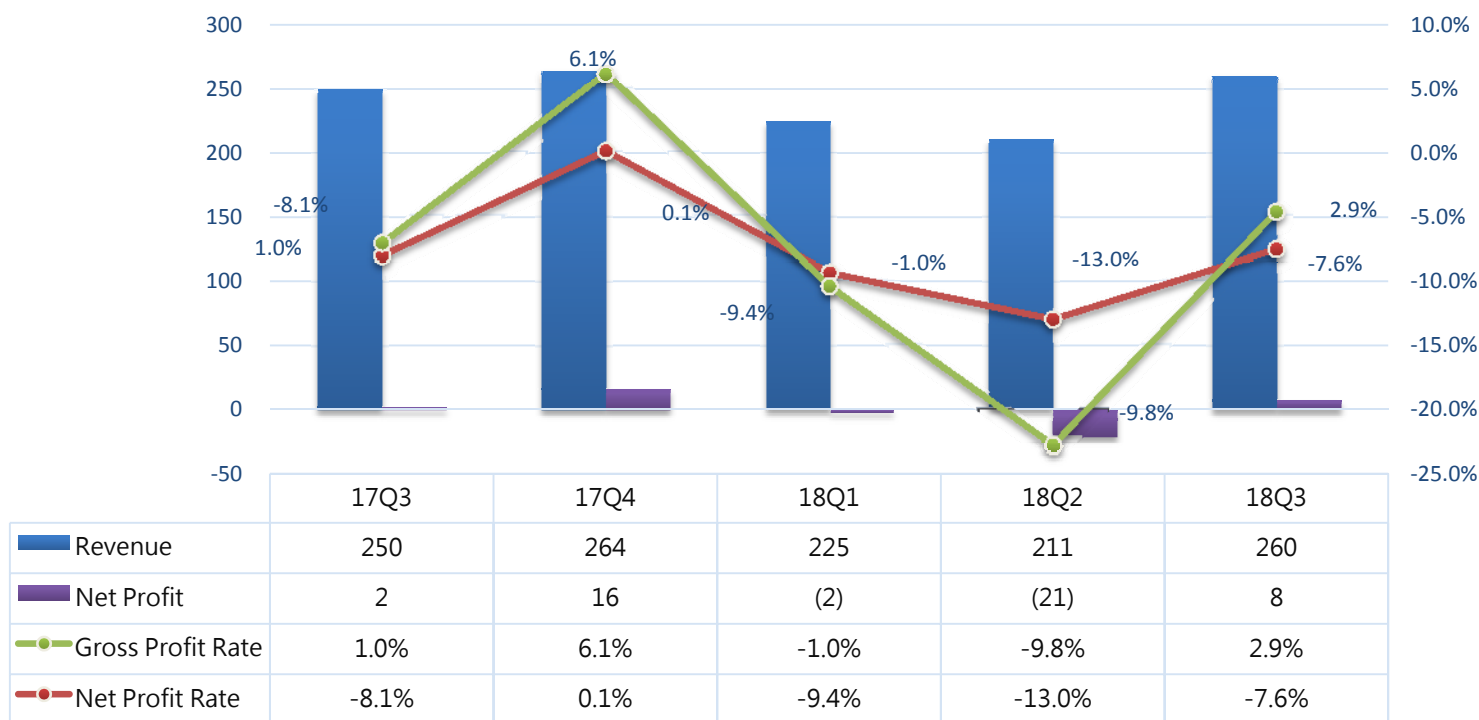
Exclude investment profit and loss

Profit Key Indices-HY Factory

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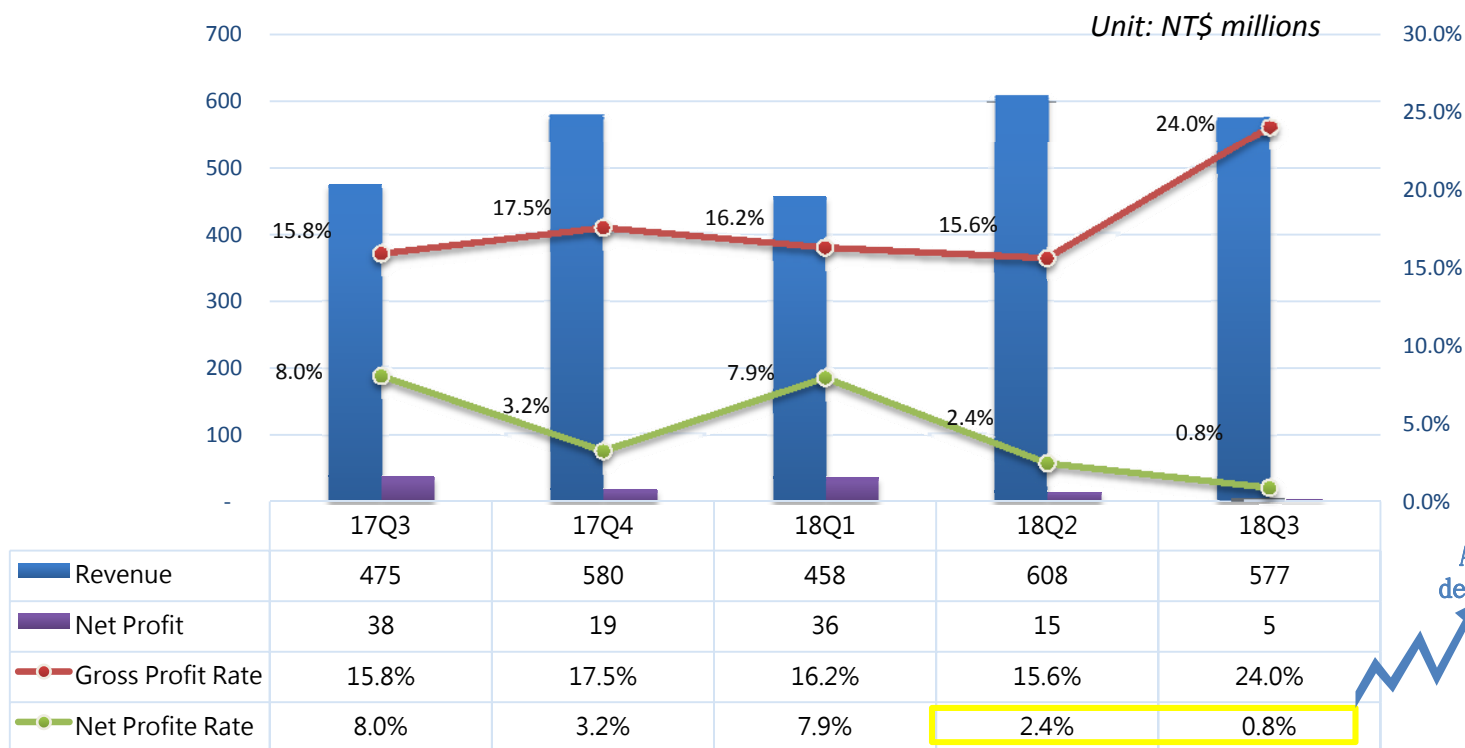
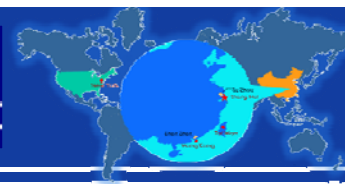


Unit: NT\$ millions



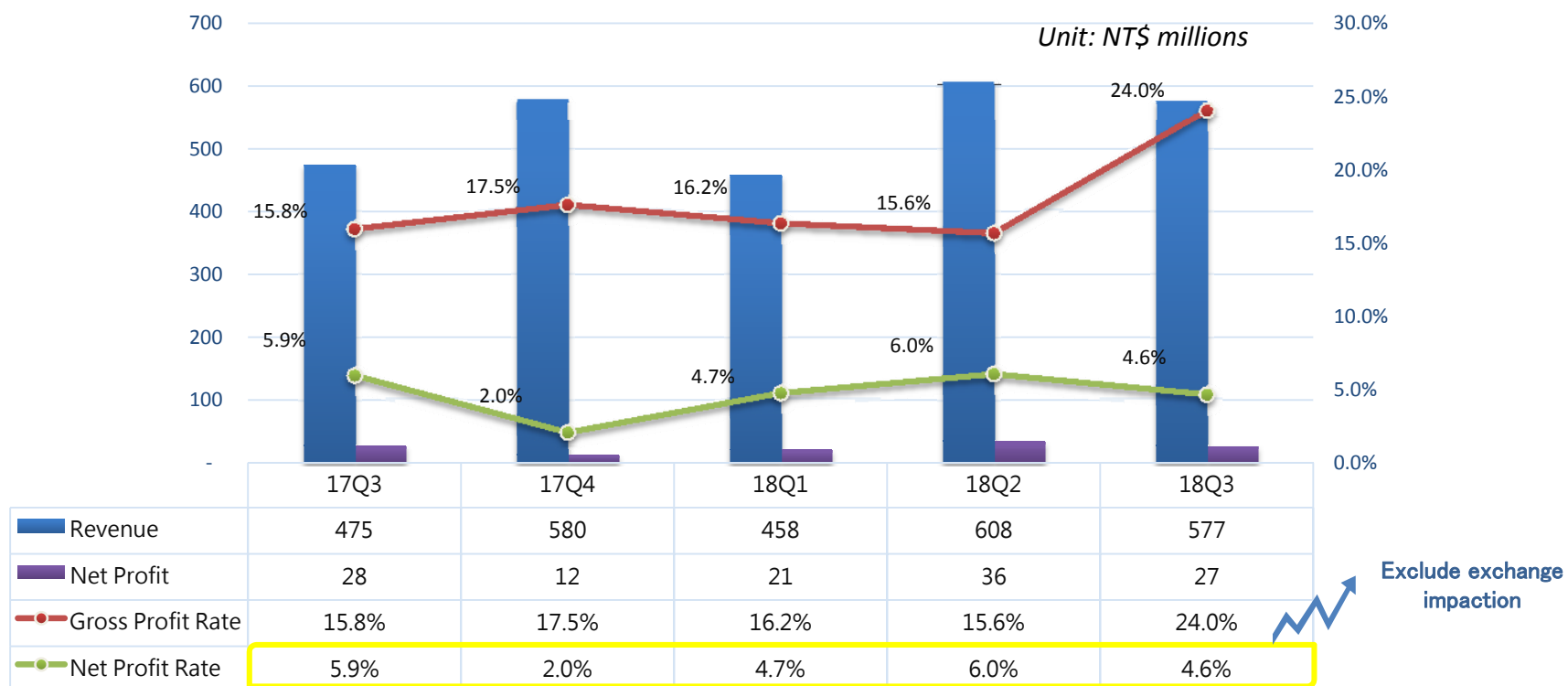
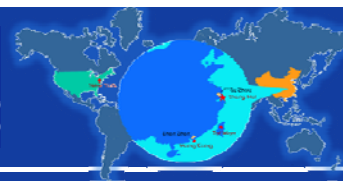
Profit Key Indices-KS Factory

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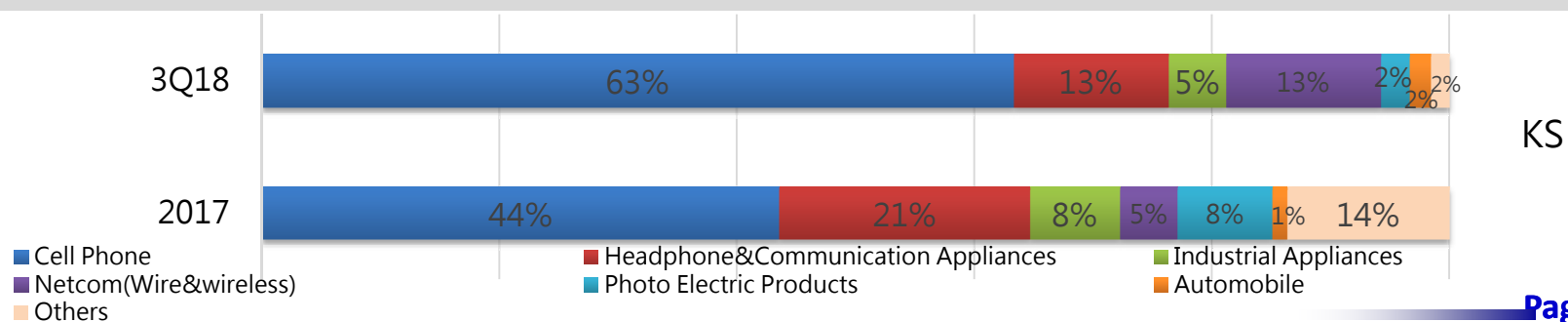
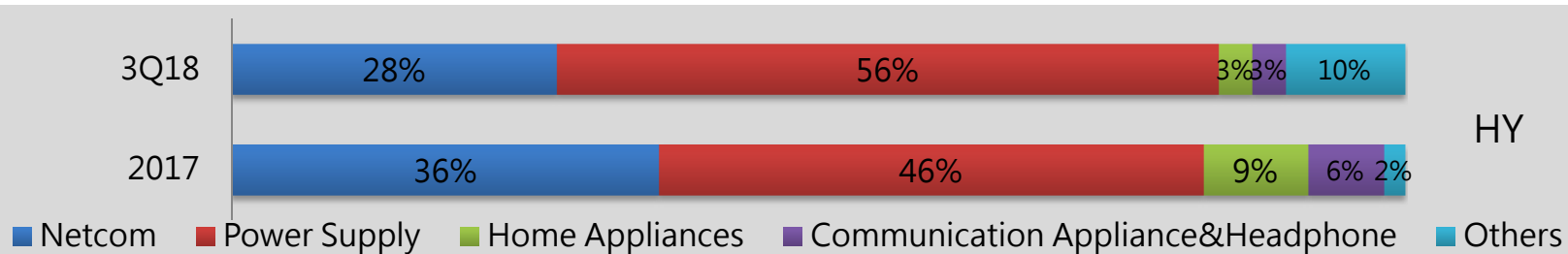
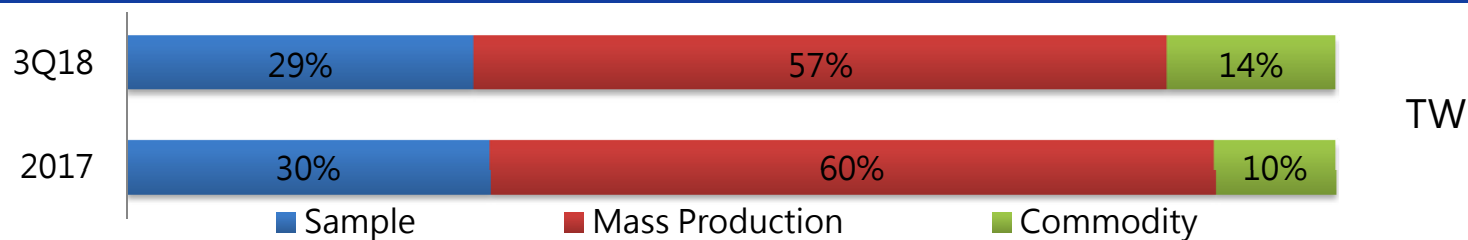
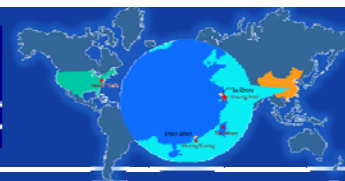
Profit Key Indices Reduction-KS Factory

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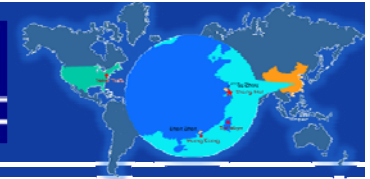
Product Analysis

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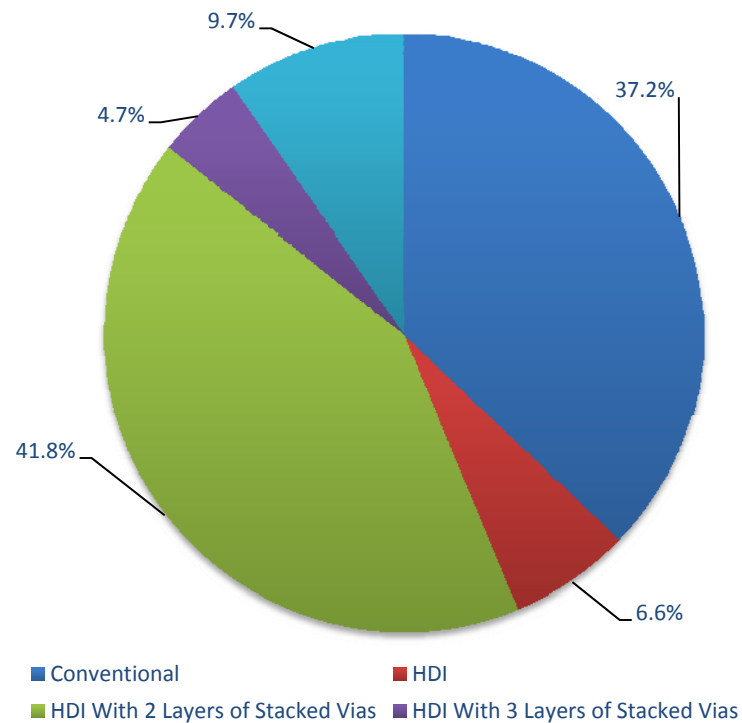


Revenue Analysis of Various Production -Kun Shan Factory

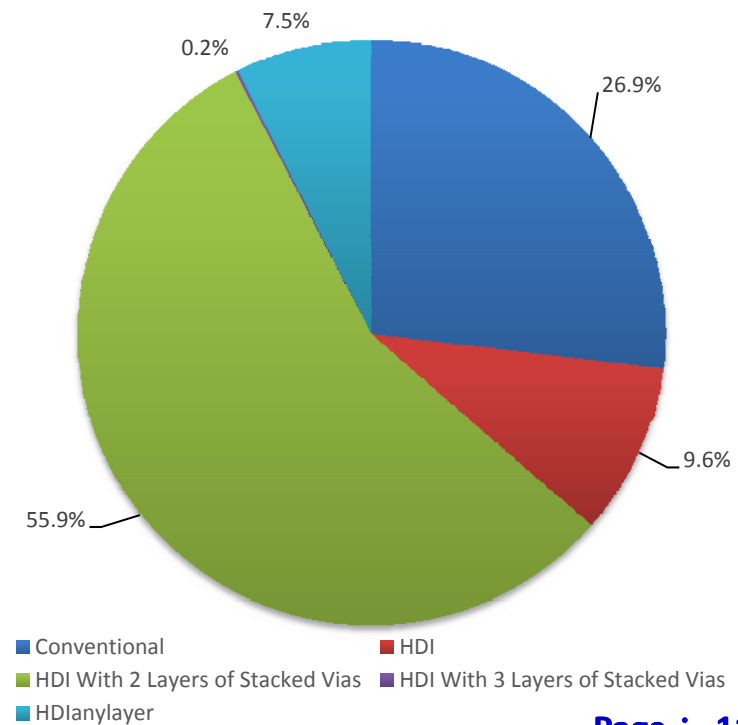
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Year 2017 % of revenue of various products

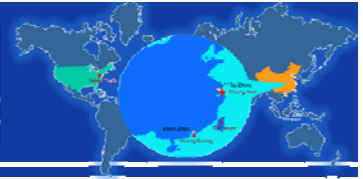


Year 2018 % of revenue of vario products



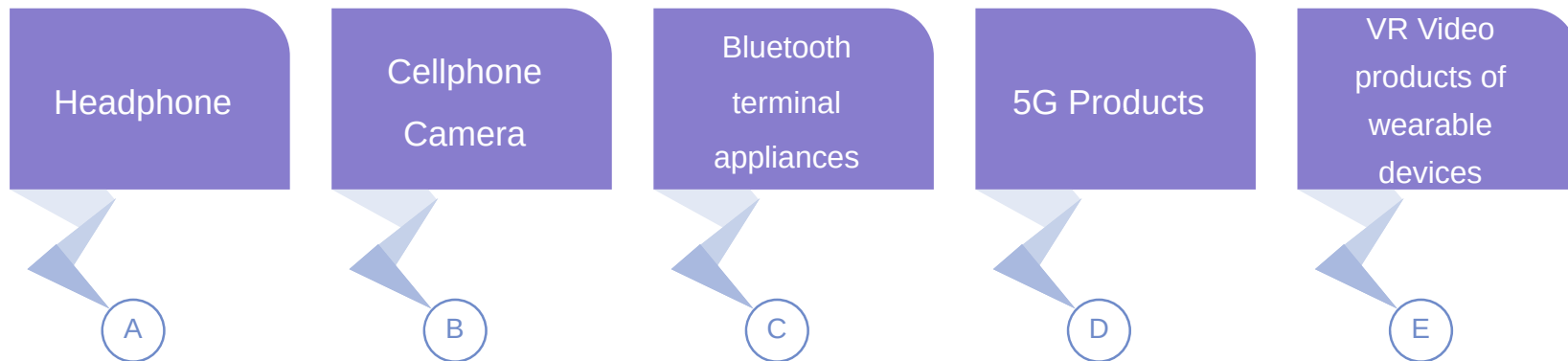
Summary of Recent Important Events(—)

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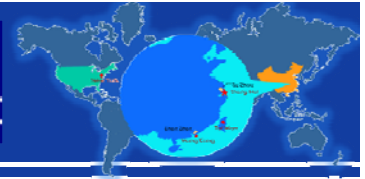


- Rigid-Flex Boards will have mass production orders in 2019

Application Fields of Products

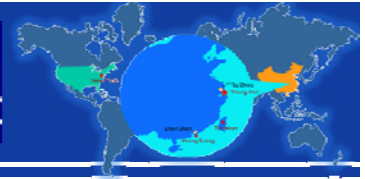


- Get the approval of eight customers
- Ten customers in developing

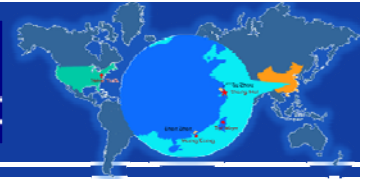


■ Development schedule of Probe Card

- The revenue of the middle level PCB products increased step by step,the proportion of total revenue in Year 2018 is 5% ,the expected rate in Year 2019 is up to 10%.
- We are continuous developing and researching the capability of high level PCB products,which will be the main force in the future.



Q & A



Thank You